We're recruiting...

Finance Controller/Head of Finance – The Needham Group

We have an exciting opportunity for a Financial Controller/Head of Finance to join an autonomous, high growth SME business that has an entrepreneurial, visionary and hands-on culture where there is an opportunity to make a real difference. The group subsidiaries include ink manufacturing, laser printing and coding & marking capital equipment and technology solutions.

The role: The Financial Controller/Head of Finance role will provide the financial leadership, management and vision necessary to ensure that the company has the proper financial controls, administrative and reporting procedures in place to effectively grow the organisation and to ensure financial strength and operating efficiency. It will be your remit to report and convey financial data to non-finance team members throughout the organisation. In this role you will input to help manage many aspects of the business, help structure its operations to optimal effect, help to generate profit and cash and make the best commercial decisions.

Key Duties

- ~This role is part of the Group Leadership team of 7.
- ~Lead, Manage, Accountability for the Finance team.
- ~Cash flow management and banking relationships.
- ~Working with the Group Managing Director to monitor and direct the implementation of strategic business plans, producing a forecast of the company needs to achieve growth plans.
- ~Review and evaluate material and labour usage across the matrix of manufactured products.
- ~Ensure all costs within the manufacturing process are correctly captured as part of the product costing process.
- ~Drive improvements to the product setup process from costing model through to manufacturing.
- ~Prepare profit improvement data by undertaking trend and cost analysis.
- ~Apply operational controls and identify areas for improvement/ weakness and suggest changes as appropriate.
- ~Review of all new costings to ensure accuracy and ensuring the pricing model is kept up to date.
- ~Work with the finance team to complete the factory and warehouse budgets and reforecasts.
- ~Preparation of operational board reports.
- ~Promote a continuous improvement approach to business policy and processes, implementing positive change.

Candidate Requirements

- ~Experience in a Financial Controller, Senior Management Accountant / Operations Accountant or similar with a proven track record of delivering significant growth, preferably with manufacturing sector experience.
- ~Comfortable working with the demands and pressures of a high growth orientated SME business, multitasking and getting results.
- ~High level leadership and people management skills.
- ~Proven track record in improving business performance.
- ~Be a person of high integrity, who relishes responsibility.

If this sounds like the opportunity that you have been looking for **or** if you know someone who would be suitable then please apply by sending your CV to HR@needham.group quoting TNGFCHOF in the subject line.